

30 November 2011

Dr Paul Roblin
Mere House,
Dedmere Road,
Marlow,
Bucks,
SL7 1PB

Dear Dr Roblin,

Thank you for inviting Pfizer Vaccines to quote for the supply of influenza vaccines for the 2012/13 flu season. Please find below details of Pfizer Vaccines prices for the supply of influenza vaccines to **BBO LMC**:

Deliveries start w/c 17th September 2012

NAMED DAY DELIVERY ON ALL ORDERS!

You name the week and we will name the exact day for you!

VACCINE	NHS Price exc. VAT *	Volume	Discount without bonuses	Purchase Price exc. VAT**	Purchase Price inc. VAT**
CSL Generic Influenza Vaccine	6.59	1	58.5%	£ 2.73	£ 3.28

Illustration of claim with PPA

NHS List Price inc.	Holistic Dispensing	Total Claim	Estimated Difference ***
£ 7.91	£ 2.19	£ 10.10	£ 6.82

- These prices are valid for 28 days from date of issue.
- Price indicated is per dose.
- Vaccines will be invoiced on delivery - Payment is due within 120 days from date of invoice.
- 100% sale or return if full order placed with Pfizer. If not then 20% sale or return.
- New improved 2 tray blister pack presentation to improve ease of access
- When a firm order is placed, a confirmation will be sent out together with a provisional delivery schedule. This document will need to be signed and returned to Pfizer. This order can be cancelled at any time up until the end of March 2012.

The above terms are reflective of the commercial terms discussed with your Pfizer Vaccines Influenza Business Manager,, Carol Goodwin, and the total discount offered is based on your acceptance of all these terms.

Pfizer Ltd, Vanwall Road,
Maidenhead, Berkshire, SL6 4UB
Telephone: +44 (0)800 089 4033
Fax: +44 (0)845 080 5270

Registered in England No. 526209
Registered Office: Ramsgate Road
Sandwich, Kent CT13 9NJ, UK

This is a confidential customer quotation prepared for you and it should not be shown to alternative flu vaccine suppliers. If you require any additional information please do not hesitate to contact the Pfizer Vaccines Flu Team on freephone 0800 089 4033 or email them at flu@pfizer.com.

Yours sincerely,



Carol Goodwin
Influenza Business Manager
Tel: 0800 089 4033
Fax: 0845 080 5270
Mobile: 07770 827424
flu@pfizer.com
carol.goodwin@pfizer.com

Rest assured if the government moves to central procurement of flu vaccines for the 2012/13 season you will be able to cancel or adjust your order accordingly.

No order will be binding until it has been accepted by Pfizer and confirmed in writing.

The dispensing rate used is based on the rates as of 1st October 2011 and are for a prescribing practice.

- * If NHS List price changes Pfizer will honour the profit terms quoted.
- ** VAT will be charged at the appropriate rate at point of invoice.
- *** Estimated difference calculations are based on a non-dispensing practice processing up to 400 prescriptions per month and exclude claw-back.

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