

2010/2011 Wyeth Vaccines Flu Vaccine Proposition

Buying Group: Berks, Bucks and Oxon

Product	Enzira	Influenza Vaccine
NHS list price per dose exc. VAT *	£ 6.33	£ 4.40
Discount	55.0%	30%
Purchase exc VAT	£ 2.85	£ 3.08
Purchase price inc. VAT	£ 3.35	£ 3.62
NHS list price per dose inc. VAT	£ 7.44	£ 5.17
Holistic Dispensing Fee per dose	£ 2.20	£ 2.20
Total Claim per dose	£ 9.64	£ 7.37
Estimated difference**	£ 6.29	£ 3.75

Other Terms:

Product	Sale or return on orders placed before 31st January '10 (if whole surgery order is placed)	Sale or return if surgery split order with another supplier)	Credit Terms	Cancellations
Enzira	30%	5% - 10%	120 days	End of June
Generic	10%	5% - 10%	120 days	End of June

**Please call our Wyeth Vaccines team now on
0800 0894033 to take advantage of this deal.**

We look forward to hearing from you soon.

* NHS List prices and discounts may change, however Wyeth will honour the profit terms quoted.

** Estimated difference, calculations are based on a non-dispensing practice processing up to 400 prescriptions per month and exclude claw-back.

Wyeth is now a part of Pfizer Inc. The merger of local and Pfizer entities may be pending various jurisdictions and is subject to completion of various local legal and regulatory obligations.